

## Case Study





Structural Adhesives



Part-funded by:

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Angela Orton, MD

## **Structural Adhesives stick to** strategy for greener growth

An all-female team of chemists from Leicester-based manufacturer, Structural Adhesives is set to become the first UK company to produce a certified adhesive product the construction industry can use when cladding high rise residential buildings. The A2 fire-rated greener adhesive fills a significant gap in the market as many companies that had previously supplied cladding systems for use on external walls above 18 metres have been unable to do so as a result of the Grenfell Tower tragedy in June 2017.

Structural Adhesives, which is an SME, has been manufacturing and delivering bonding solutions for over 30 years. The business develops and sells a wide range of technical adhesives to various sectors internationally including aerospace, construction and engineering.

When former art and design teacher, Angela Orton took over the business from her father Mani Suri who co-founded the company, she wanted to change direction looking at greener adhesives that were not so damaging to the environment and had a low carbon footprint.

The business began to develop new products and from this came their new A2 adhesive - an innovative construction product which demonstrates durability, non-combustibility, high bond strength and contains significantly less raw materials from non-sustainable resources compared with general construction adhesives.

Before COVID-19 became a global issue, raw materials were sourced internationally. When the first lockdown happened in March 2020 Angela and her team made plans to grow the business in another way.

"I found some fantastic opportunities through the Business Gateway Growth Hub. I realised this was a platform we could bounce off, and we were excited about where it could take us."

"Our business adviser, Altaf Ahmed, was amazingly helpful. He talked to me about what my expectations of a green agenda were and got the ball rolling with a whole host of other ideas. He also put us in touch with the green chemistry department at Leicester University.

"The Growth Hub gave us a springboard into an aerospace programme with Nottingham University, a support programme for marketing with Warwick University as well as local support from the Spring and Prosper programme with Loughborough University."

Delivered in partnership with:



The business has already received recognition for its work after winning the Innovation in Construction Award last year at the LeicestershireLive Innovation Awards and been shortlisted for both the Enterprising Women Awards for their Contribution to STEM and the 2021 Midlands Business Awards.

Angela added: "Lots of businesses who we thought were strong in the sector have sadly not survived COVID-19. It's been heartbreaking to know that some good businesses have been so badly affected over the last year. We recognised the need to do something different which is why we went through the Growth Hub. We had to diversify to keep the business on track."

Contact the Growth Hub for help and support to grow your business.

The Business Gateway Growth hub is part-funded by the European Regional Development Fund (ERDF) and the Department for Business, Energy & Industrial Strategy (BEIS). It is delivered in partnership with Leicester City Council, Leicestershire County Council, East Midlands Chamber (Derbyshire, Nottinghamshire, Leicestershire) and the Leicester and Leicestershire Enterprise Partnership Limited (LLEP).

Support:	Business advice, referral to universities
Impact:	Development of new products and becoming a greener business.
Area:	Leicester
Employees: 10	

**F** Business Gateway Growth Hub











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